



# MRBraz and Associates, PLLC

## COOL NEWS

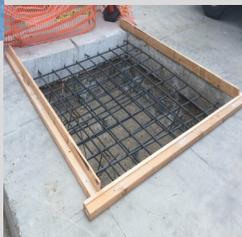
November 2018: Issue 7

### MRBraz Package Systems: Project Deliveries and Updates

#### Johnstown NY: Air Condenser Tower



#### Corinne UT: Air Condenser and Vessel Foundations



### MRBraz is Headed to the 2018 RETA Conference!



#### MRBraz will beat Booths 304 & 306 at this year's RETA

Conference is in Dallas, TX November 5-9th ! Not only will we be promoting our newly tested and approved VAV Box Retrofits, but also our highly efficient and sustainable NH3 Critically Charged DX Chillers. During the conference, some of our MRBraz employees will also be participating in RETA's daily seminars, as part of their continued education. A special thank you to Kim Brewer, Tod McElduff, Christi Plitt, Juan Rivera, Carl Story, Russell Wilson and others for their hard work and dedication to getting our equipment show ready so quickly!



The first TKS Conference, The ABC's of Refrigerated Facilities, was very successful. Attendees came from around the country to hear

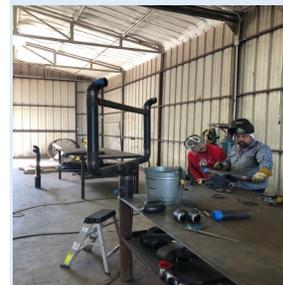
industry leaders speak about their areas of expertise. Marcos Braz kept the crowd engaged and entertained as he shared his knowledge about controlling condensation and how to pull down refrigerated facilities.

### VWMB: Assembly & Manufacturing

#### DX and AHU Frames



#### Bullhorns





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### Holiday Driving



Thanksgiving is around the corner, and many of us will be on the road to see our family and friends. Here are some tips to keep you and your family safe while driving this holiday season:

1. First and foremost, don't drink and drive. It sounds simple but the reality is that during the holidays, a significant portion of auto accident fatalities are a direct result of drunk driving.
2. Have your car serviced before you leave. A well maintained car is a much safer car, especially in poor weather conditions.
3. Avoid tailgating or following too closely. It is recommended to double the normal distance between you and the car in front of you .
4. Watch your speed. It takes 10 times longer to brake on icy or slippery pavement than it does on dry asphalt.
5. Free your self from distractions. There is not much you can do about kids audibly wondering if you are 'there' yet, but leave the phone, food, radio, and make up alone while you are behind the wheel.
6. Don't overpack your car. With presents, luggage, and family to bring on holiday trips, it's easy to overpack the back of your car. However, if those gifts get piled too high, they can impact your ability to see out the back, creating dangerous (sometimes complete) blind spots. Also, in the even of an accident, loose items can become dangerous projectiles that can cause serious injury.

**All of our locations will be closed for Thanksgiving Day: Thursday, November 22.**



### Planning the Path Forward

I just recently visited the Museum of Immigration in Sao Paulo, Brazil. One of the exhibits was about how after the abolition of slavery in 1888, Brazil's government opened its borders for European and Asian immigrants to come work and cultivate the vast lands planted with coffee, that were now in a great need to be harvested. For about 2 hours we had a chance to visit this museum that was funded solely by donations. We learned and read letters written during the long trips made with steam ships, always centered in the hopes of having once they arrived. The entrance was through the Port of Santos. From there, they had to take a train to their final destination: a huge boarding establishment in Sao Paulo city; now the museum, with doctors, showers, clean beds and food. There were government plans to engage the new immigrants quickly in plantations and many of them succeeded doing that. They came from all areas of the world, including most of Europe, and had to adjust to a different environment, culture, language, food, manners, laws and even opposite seasons depending on how far north they came from. The one thing that did not change though is that they had to perform work and adapt to the daily changing conditions.

As we sustain our growth with productive Team Work, it is imperative that we set our goals and adjust our planning as we always will have variables inadvertently changing. We must have a constant focus on revisiting and reestablishing our strategy to achieve the goals we set. There are things that should never change such as our will power to keep the projects succeeding. Even when the outside conditions are not ideal, the intent to produce quality work ,respecting our customer's budget and urgency, should continue to prevail inside our company. We are a customer oriented company. That is our culture and what will bring us to succeed even when we are not operating under our comfort zone and ideal conditions. It was amazing to learn that by simply serving mixed rice and beans on a plate would cause nausea to some of the starving immigrants. Since they were used to always having their food served separately on the plate. We also learned that it meant nothing when they started to eat, hungry as they were. Small details that would not change the outcome. Many of them started colonies that turned into cities. They were focused and taught us to persist towards a goal. Hope everyone had a fun and safe Halloween!

— Marcos Braz, President

### Birthdays And Anniversaries



- 11/2 Kathy's Anniversary (2015)
- 11/7 Matthew's Anniversary (2016)
- 11/12 Victor's Birthday
- 11/16 Randy's Birthday
- 11/20 James' Anniversary ( 2017)
- 11/25 Nate's Birthday

### Employee Spotlight:

#### Fun Times for Halloween!



Let's extend a warm welcome to our newest employee:

**Kyle Langeberg**

### LOL Break

